

Sawing Your Wood



Estimates and Terms

We generally will provide you an **emailed estimate** that we would like for you to accept. We expect explicit acceptance by return email prior to scheduling your job. You will be invoiced by email, and payment is due upon receipt. The following is a basis for our estimates:

SAWING

- Saw logs are generally greater than 12" diameter on the small end. We charge by the board foot. Our typical (2023) prices range from \$0.69 - \$1.09 per board foot. If your logs generally smaller than 12" on the small end, we will charge at the higher rate, or encourage you to make firewood from them.
- This estimate is for "plain-sawn" lumber. If you want quarter-sawn (vertical grain) lumber, please let us know before the job starts. Quarter-sawing takes significantly more time and results in lower lumber output, so we add a 30% premium for quarter-sawn sawing.
- Our board foot rate includes log handling, stacking cut lumber and stacking the scrap in a pile at the sawing site.
- This estimate considered boards that are 1" or greater. If you later ask for boards thinner than 1", we will need to charge more for the thinner boards that compensates us for increased effort and time per board foot.
- We charge a setup fee to transport our equipment (the mill and our compact tractor) to your location, and set it up for sawing. We do not charge any tear-down/removal fee.
- We will provide you an estimate of the amount of lumber you should get from your logs. **Keep in mind this is only an estimate and the actual sawing cost is based on the actual volume of lumber produced.**
- We don't charge for normal blade wear. However if we strike a foreign object in your wood (rocks, nails, bullets, wire, etc.) the damaged blade must be replaced at a fee of \$40/blade.
- We expect the logs to be relatively clean. If we must clean logs that are packed with dirt and sand before sawing, we may need to charge you for excessive time cleaning your logs. Dirty logs wear blades faster, so it's important we have relatively clean logs to saw.
- Please keep in mind that we produce rough sawn lumber, for precision thicknesses please ask us about third-party planing services.
- SAFETY IS KEY – We expect the customer and their guests not to interfere with the sawing or impede the dangerous area around the saw. If the sawyer feels safety is compromised, the sawing will stop.

LOG HANDLING

- During our pre-job site visit, we will identify the location we will setup the saw, and will be near the log pile. Moving logs from your nearby pile to the saw is included in the cost per board foot. We use our tractor's pallet forks to move logs and unload heavy lumber. There is no charge for this board handling time. However if the log pile is in a location that where we are unable to locate the saw nearby, we can skid or carry them to the saw, however this means we spending time not sawing wood, so we may charge for this added time based on our tractor hour meter.
- If your logs need to be retrieved from your woods/property, we can help move them for you. Our compact tractor's log skidding winch can extract logs up to 6000 lbs and a distance of 160' from where we can get the tractor. We charge \$95/hour (minimum 1 hour) for log handling/extraction. We will identify any extra handling fees before the sawing job starts.
- For all other work on your site (sawing logs to length, limbing logs, cleaning logs, post sawing cleanup, etc.) we charge \$95 per hour, minimum one hour.
- We do not fell trees for customers. Our liability insurance does not cover logging activities.

CLEANUP

- While we have our compact tractor/loader at the site, we are happy to pile your scrap, move sawdust piles and smooth out any disturbances to your grounds (caused by the sawing/log handling activity) free of charge.
- Sawdust and logs scrap disposal is the responsibility of the customer.
- If you task us to haul/dispose of your scraps and sawdust from the sawing site, we will charge \$160 per 6 yard trailer load for loading/transfer/disposal.

OUR OPERATING SEASON

- We do not work on rainy days, and our normal work day at your site is 9:00 AM to 3:00 PM.
- Our mobile sawing season runs from April 1 to November 30, depending on weather.
- Our kiln services run year-round.
- We make customer site visits and prepare estimates year-round.

YOUR ESTIMATE

- We will not estimate or accept a job until after we've met with you at your site and can see your site and logs.
- We take great care in developing an estimate of costs, and identify any expected costs up front. We are proud to say that our invoices are generally very close to the amount of our estimates.
- If your trees are not down during our site visit, we cannot provide an estimate of cost. We are still happy to meet with you to discuss feasibility and identify log and equipment locations.
- A TYPICAL ESTIMATE INCLUDES:
 - Equipment deployment fee (includes equipment delivery, mill setup and tear down.
 - Total board feet sawn X board foot sawing charge. Stacking lumber and loading logs onto the saw mill is included in the board foot fixed price.
 - Sawing the number of air-drying stickers you need at a fixed fee of \$0.25 each.
 - Any expected time spent on skidding logs or moving them from a remote location to the sawing site. This time is based on the tractor hour meter, and will be billed as \$95/hour.
- Estimates are good for 60 days between the date presented to the customer and the job acceptance/scheduling.

PAYMENT

- We accept cash, personal checks or payment by credit/debit cards.
- We send your invoice via email which includes an online payment option (ACH transfer or credit/debit cards through our commercial/secure payment processing system).
- PAYMENT IS DUE ON THE COMPLETION OF THE JOB, when the invoice is provided to you.

DRY KILN SERVICES

- We are pleased to provide dry kiln services, and are happy to provide you an estimated cost.
- We can save you lumber transportation cost if kiln-drying is specified before the sawing job starts.
- We can dry up to 4000 board feet per load in our kiln.
- Drying time and cost varies depending on board thickness and the amount of wood we have in the kiln. Generally a load of lumber takes 7-10 days to dry 1-2" thick boards to 12% moisture content (graded kiln dried softwood needs to be below 19%). For finish lumber you may want 8-10% moisture content, which will take longer.



Kitsap Dry Kiln
Dry Kiln & Mobile Sawmill Services

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